

MAUI | JOURNAL

A NEWSLETTER FOR KAPULANIKAI SHAREOWNERS & FRIENDS



DECEMBER – 2019

The Maui Journal is meant to keep our shareowners and guests apprised of the exciting things that are going on at Kapulanikai.



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The evening ritual of toasting to the setting sun. Kapulanikai shareowners and guests enjoy a glass of wine and toast to the end of another remarkable day on the island of Maui.



PRESIDENT'S MESSAGE

SPENCER MORTIMER



Ready for the day. Early morning at the foot of the banyan tree on the oceanside lawn at Kapulanikai.

Mele Kalikimaka!

Aloha Caloha shareowners! Our “Year 43” was incredibly busy and yet there remain several projects in the works and on the horizon. Your Board has embarked on an ambitious initiative to move the reservation component of Caloha to an electronic, web based platform. This will include an internet based interface to accept payments, arrange reservations, generate occupancy permits, etc. In the coming months, as the new system is rolled out, we ask for your patience and feedback while we work out the inevitable bugs and hiccups.

We are working collaboratively with Cason to make this transition as smooth as possible. Cason will continue to provide rental services and so the iconic phrase “Call Brigitte” will continue to ring out for those seeking rental assistance.

On site, we limped along as far as possible with worn washers and dryers and they have now been replaced – to the appreciative feedback of many. Several lanai carpets are heavily worn and the replacement work is expected to be completed soon. The Premises Committee has outlined several priority projects for Year 44, including



Sunset at Kapulanikai.

interior painting and refurbishing/replacing the living room couches. The “Beam Project”, however, remains our highest priority. It is in the permitting stage and there are several hurdles to overcome prior to the implementation stage. A more detailed update on the status of the beam project will be presented at the AGM.

Speaking of the AGM, the notification package is included with this newsletter and I encourage you to attend. Similar to last year, if you are unable to attend in person, we are expecting to be able to webcast the meeting. Those instructions will be sent out separately.

We continue to receive inquiries about the workings of the reservation “Grid”. As a reminder, the Grid schedule is based on an “operating year” format that runs from near mid-September of one calendar year thru to near mid-September of the following year. Each share’s occupancy interval is scheduled once per “operating year”. There are many instances where your share interval will appear twice in one calendar year and not

in the next. This happens because the calendar year and the “operational year” do not coincide.

On a less confusing note, new and long overdue welcome booklets have been created and are being readied for reproduction and distribution. Mahalo to Rosalie, the Reservations Committee, and Steve Speers for their work on this important item.

I extend a final note of sincere thanks and gratitude to all the volunteer members of the Caloha Board and various committees for dedicating vast quantities of time, talent, and energy to continue to make our little piece of Maui paradise a wonderful part of our lives. Thank you to Chris, Rosalie, and Bill for taking great care in managing our “forbidden place of beauty by the sea”. Thank you, Brigitte, for the decades of steadfast service provided to a multitude of Kapulanikai stakeholders and guests.

President: Spencer Mortimer

SHAREOWNER STORIES



George & Jeanette Lautrup (seated) and family. Says George: “We had such an excellent time getting everyone together under one roof in such a beautiful location as Kapulaniikai”.

Shareowners and guests have many experiences and tales to tell of their time at Kapulaniikai; some families have been enjoying this remarkable and unique environment for more than 40 years!

The communications team of the “*Maui Journal*” would like to invite shareowners to share their stories with others through a regular column in our quarterly newsletter.

Please submit your stories and photos to the journal communications team so that others can experience the wonders of this truly remarkable place.

Keep it clean please.

Can it get any better than this!

RESERVATIONS COMMITTEE

With upcoming busy season, we would like to remind everyone of the following policies and ask that they be respected. Please be aware that it is the Board that determines the policies, not site management or Cason Vacations. If you are unhappy with a policy, please contact the Board. We welcome your feedback and are available to discuss.

- Occupancy Permits must be completed and submitted to Cason Vacations 21 days prior to the first day of stay. (This is important because it allows Cason time to get you your unit and gate code, as well, if you are arriving a few days late, any maintenance items can be taken care of in your unit before you arrive. This is especially important in high season, when occupancy is at capacity.)
- Please note that all nonroutine cleaning required outside of the standard two-week interval must be identified on the Occupancy permit 21 days in advance and must be scheduled for a Saturday. (You will be invoiced the additional \$200 charge.)
- If you are staying for more than one time period in the same unit and require a clean on the standard changeover Saturday you must pack up all personal belongs and vacate the unit by 10:00 am to accommodate cleaners schedule. (This is a liability issue for both the guest and the cleaners and must be observed.)
- Upon your arrival, please fill out the Check In & Registration Form and return it to the office. If the office is closed please place the completed form in the mail box to the left of the office entry door. (Please do not ignore this important form, it provides the Site Managers with important information as to who is on property, driving what vehicle, and who we can contact if someone is hurt or injured. Having cell phone contact detail for the shareholder or guest would be critical in the event of a property emergency or island emergency.)
- If you find something that needs attention in your unit, please do not wait to identify it when you are leaving but let site know immediately so they can take care of it. Please use the Maintenance/Supply Request form in your unit. You may place it in the mail box located just outside of the office door which Bill checks daily.
- Comment Sheets are very important to us! Upon departure, you may leave this sheet in your unit, or you may place it in the mail box located just outside of the office door. All Comment Sheets collected on site are scanned and sent to the Premise Committee Chair/Board of Directors for review. You may also complete a Comment Sheet online. Go to the Kapulanikai web site at www.kapulanikai.ca, select the “Comment Card” tab, fill out the sheet, and submit.

A MESSAGE FROM BRIGITTE CALKHOVEN

Dear Kapulanikai Shareholder:

Once again, the magical Christmas Season is upon us.

I wish everyone Mele Kalikimaka, Merry Christmas and may the New year hold good fortune and most importantly good Health for all.

The time has come for me to phase out my involvement pertaining to Kapulanikai Occupancy Confirmations and Shareholder as well as RCI Scheduling service. Together with Caloha Recreation Company the process of transitioning has started and we hope to have an electronic check-in system in place soon. Of course, you will receive adequate notice as well as detailed instructions.

As Cason Vacations, I intend to continue offering Rental Service to my clients and as such I would like to invite Kapulanikai Shareholders, if they so desire, to continue listing their available rental time with me at Cason.

The daily rental rates, as posted by Cason Vacations:

High Season from Dec. 21/19 – Apr. 11/20.	\$150 US
Low Season from Apr. 11/20 – Nov. 7/20	\$135 CAD
Shoulder Season from Nov. 7/20 – Dec. 19/20	\$130 US

It has been my privilege and pleasure to serve Kapulanikai Shareholders and their guests for the past 38 (?) years. I value and appreciate the many friendships formed during that time. It is my sincere hope that our magical “Home away from Home” in the Maui sun will continue to flourish and bring pleasure and enjoyment to Shareholders and their guests.

With warm and heartfelt Christmas Aloha,

Brigitte Calkhoven
Cason Vacations

cason@shaw.ca
403-251-1616 Phone
403-281-1603 Fax

TREASURER'S REPORT

Dear Shareholders,

My name is Dave Kotyk and I have taken on the role of Treasurer effective August 26, 2019. It has been feet to the fire with both the budget being due and the year end audit needing to be prepared for. My report shall be brief while trying to make mention of what might be important.

In terms of budgets, the decision was made to hold the fees the same as the previous year. We need a bit more time to assess the ongoing capital and operating needs of Kapulanikai. The draft budgets for 2019-20 have been presented to the Board and we will have the final budget available for the annual meeting. Our contracted "accountant", Bonnie Semeschuk, has forwarded the September 30, 2019 yearend information to our auditors and

the audit is well in process. Our target is to have draft audited financial statements by December 16 and, if this is accomplished, we should easily have the finals for the annual shareholder meeting.

Although I do not want to inundated with all of your comments, questions or concerns, I can be reached by email at candavekotyk@gmail.com.

Candy and I are lucky this year to be in Maui from Jan 5 to Jan 31, and thus I shall not be in attendance in person at the annual shareholder's meeting. I hope to be able to connect from Maui digitally.

Merry Christmas!

Treasurer: David Kotyk

SHARE SALES.

Reminder to everyone that we still offer a \$500 CAD incentive to shareholders who's referral results in a completed sale. Almost all our sales are a result of happy shareholders who refers family or friends to our facility. In the end, we all benefit from lower annual fee increases or addition projects that we can budget for.

